

Join a global network of last mile distributors

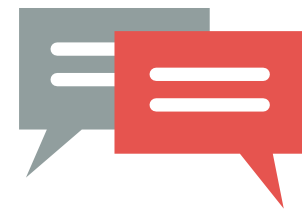
Achieve your business goals with access to opportunities for funding, training, expert knowledge and networking.

[Join now →](#)



LEARN

Attend tailored capacity strengthening workshops



COLLABORATE

Exchange ideas with distributors, funders and sector experts



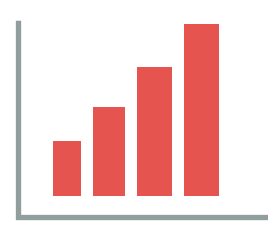
CONTRIBUTE

Share your experience at events and in publications



LEAD

Connect with sector leaders and decision-makers



GROW

Find funding and technical assistance to scale your company



PARTICIPATE

Apply for sponsorship to attend international events



300+
MEMBERS

60+
COUNTRIES

Be part of a global network that puts last mile customers first

The Global Distributors Collective is a network of last mile distribution companies that want to improve their business performance and make beneficial products affordable and available to all.

Join our network and you'll get the chance to connect with like-minded professionals, as well as take advantage of exclusive member benefits like opportunities for funding, training, sponsorships and networking. And best of all, membership is free.

Our members sell beneficial products like solar lights and home systems, improved cookstoves, health and hygiene products, agriculture inputs and productive use of energy appliances. They sell to low-income and hard-to-reach households and micro-retailers who are not currently served by the mainstream private sector.

“It's an amazing community for last mile distributors. It's a gold mine. We have gotten so much help through them. Membership has helped us attract partnerships and the funding database has helped us get to know donors who will fund the work we do.”

Kukula Solar, member



Our goals

We support member organisations by working to achieve two core goals:

1

IMPROVE BUSINESS PERFORMANCE

We help distributors improve business performance and grow, by providing – and enabling others to provide – solutions and services that help save time, reduce costs, build capacity and develop catalytic partnerships.

2

ACT AT SYSTEM LEVEL

We help distributors to unlock greater flows of appropriate capital, improve policy and investment frameworks, and elevate the collective voice of locally led distributors, accelerating market creation beyond our direct membership.

↑ 96%

Members would recommend membership to other distributors

↑ 82%

Members said joining increased their knowledge and job skills

Who can join?

Membership is open to last mile distribution companies that:



Target low-income or remote customers



Focus core business objectives on last mile distribution



Sell beneficial products to household and micro-retailers

How to become a member

Becoming a member is quick and easy:

1

Complete our short, online registration form

2

Join us for a brief onboarding telephone conversation

3

Confirm your membership details by email

[Join now →](#)

→ globaldistributorscollective.org

The GDC is hosted by Practical Action and co-implemented with Bopinc.